

To: Distributors, Representatives and Personnel
Coded for Sales Memos

3rd March 2020

Gardner Denver – Ingersoll Rand Merger Complete

Early in 2019, Gardner Denver announced it would be combining its business with Ingersoll Rand's Industrial segment to create a standalone global leader in mission-critical flow creation and industrial technologies. We are excited to announce that Ingersoll Rand's Industrial segment and Gardner Denver have officially joined forces to form the new Ingersoll Rand.

GD and IR senior leadership across the globe are excited about our future together and the power of our combined capabilities and market reach. We have an extensive list of unique capabilities, strengths, and expertise between us, and among our distribution partners. We are committed to preserving and growing the things that have brought success to each of these great businesses.

The vast product portfolio includes strong legacy brands such as Gardner Denver, Ingersoll Rand, CompAir, Champion and other industrial brands. Gardner Denver will remain an iconic brand in our diverse portfolio. There is no plan to eliminate the Gardner Denver name from our business products and we see 'winning' in our future as having a multi-brand, multi-channel strategy with unique value propositions.

With a combined 300+ years of operational excellence, innovation and quality, we are proud to supply and service diverse and innovative industrial products including compressor systems and technologies, blowers, and vacuum products.

During this exciting time of growth, expansion and integration, we remain committed to maintaining the high level of service and quality you have come to expect from all of our facilities and offices. Our integration efforts—designed to maximize efficiencies, expand product offerings, and accelerate service solutions to better serve you—have been well underway for several months prior to this successful transaction close and will continue through the remainder of 2020. The collaborative efforts, dedication and expertise of our employees across a united company will ensure we maximize every opportunity for improvement while minimizing potential disruption.

As we move forward it is business as usual and do not expect major changes about the way in which we work with you. Your key contacts for sales, service, and product support remain unchanged. Gardner Denver will remain focused on delivering the same quality service, products and technologies on which you depend.

We are excited to celebrate this milestone and thank you for your trust in us. Please reach out to us with any questions or concerns you have and thank you for your continued business, loyalty and support of Gardner Denver.



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